



BROKER INCENTIVE GUIDELINES

AARON POSNIK & CO., INC WILL PAY TO ANY PROPERLY LICENSED REALTOR, A FEE EQUAL TO 2% OF THE HIGH BID, UNDER THE FOLLOWING TERMS AND CONDITIONS:

- 1. A REGISTRATION FORM MUST BE COMPLETED AND RETURNED TO THE AUCTION OFFICE NO LATER THAN 48 HOURS PRIOR TO THE DAY OF SALE.**
- 2. ALL REALTORS MUST ACCOMPANY THEIR CLIENT(S) ON ANY PROPERTY INSPECTION, AND BE IN ATTENDANCE AND REGISTER WITH THEIR CLIENT(S) AT THE AUCTION SALE.**
- 3. THE SELLER WILL PAY ANY FEE DUE A PROPERLY REGISTERED BROKER AFTER THEIR CLIENT CLOSES ON THE PROPERTY.**
- 4. ALL BROKERS MUST SIGN A STATEMENT IN THE FORM PROVIDED, THAT THEY ARE ACTING IN THEIR CAPACITY AS A BROKER FOR THEIR CLIENT, AND NOT AS A PRINCIPAL IN THE TRANSACTION.**

SHOULD YOU HAVE ANY QUESTIONS OR CONCERNS REGARDING OUR STATED POLICY, PLEASE FEEL FREE TO CONTACT OUR OFFICE ANYTIME!



Please Fax back to 413-731-5946
Or Email to info@posnik.com

BROKER REGISTRATION FORM

THE REGISTRATION FORM MUST BE COMPLETED AND RETURNED TO THE AUCTION OFFICE NO LATER THAN 48 HOURS PRIOR TO THE DAY OF SALE.

DATE: _____, 2009 TELEPHONE NUMBER: _____

BROKER NAME: _____

COMPANY NAME: _____

STREET ADDRESS: _____

CITY, STATE & ZIP: _____

BROKER'S MASSACHUSETTS LICENSE #: _____

CLIENT'S NAME: _____

IF CORPORATE, AUTHORIZED AGENT'S NAME: _____

CLIENT'S TELEPHONE #: _____

CLIENT'S SIGNATURE ACKNOWLEDGING YOUR REPRESENTATION:

X _____

I, _____, DO THIS THE _____ DAY OF _____,
HEREBY STATE THAT I AM ACTING IN MY CAPACITY AS A BROKER WITH THE ABOVE
REFERENCED CLIENT, IN REGARD TO THEIR INTENDED PURCHASE OF THE REAL
PROPERTY LOCATED AT _____.
I FURTHER STATE THAT I AM NOT A PRINCIPLE IN, NOR WILL I HAVE ANY FUTURE
OWNERSHIP INTEREST IN THE PURCHASE OF SAID PROPERTY.

X _____